

Exhibiting in 2012? Then be our guest in Germany...

Hosted Business Development Trip to Stuttgart in June 2012

German Shows is one of the UK's leading designers and suppliers of modular exhibition stands and displays. In June 2012, we will be hosting a Business Development Trip to Burkhardt Leitner in Stuttgart for an exclusive group of UK exhibition buyers. If you are exhibiting in 2012, you may qualify for a place on our **Hosted Buyer Programme** – a unique opportunity to learn how to impress your clients and prospects with our award-winning architectural design systems CLIC, PILA, PON and OTTO. Apply by 30th April 2012. Spaces are limited and allocated at the discretion of German Shows Ltd. Terms and conditions apply (please see website below and overleaf for details).

You...

have an exhibition, display or office project in 2012

We...

will take your brief, prepare a solution tailor-made to your specification, present our design in person and take you at our expense to the factory in Germany



G  German Shows Ltd
Kingfisher House
Walton Street
Aylesbury
Bucks HP21 7AY
www.germanshows.co.uk

Apply now!

Phone: 01296 468175

Email: stuttgart@germanshows.co.uk

www.germanshows.co.uk/stuttgart2012

Closing date: 30th April 2012

Outline Agenda

Day 1*

08.00 Depart London Stansted

10.30 Arrive Stuttgart

11.30 Welcome to Burkhardt Leitner
by MD Andreas Dober

13.00 Visit of mobile office installation
at the Mercedes-Benz Museum

17.00 Dinner in the Old Town

Day 2*

10:00 Visit to Burkhardt Leitner Factory

14.00 Group-specific Seminar

17.30 Airport Transfer

19.20 Depart Stuttgart

19.50 Arrive London Stansted

* One-day only version available (Day 2)

burkhardt leitner
modular spaces_

Terms & Conditions

These Terms & Conditions outline the relationship between German Shows Limited whose registered office is at 2a Alton House Office Park, Gatehouse Way, Aylesbury, Bucks HP19 8YF ("German Shows") and companies potentially participating on the Hosted Business Development Trip to Stuttgart in June 2012 ("the Client").

We have aspired to limit the 'legal jargon' and explain clearly how this programme will work. If you have any questions, please do not hesitate to contact us:

Phone: 01296 468175

Email: stuttgart@germanshows.co.uk

www.germanshows.co.uk/stuttgart2012

Quick Link to our
Stuttgart Website



1. The Business Development Trip is intended for senior decision makers and key exhibition managers in the Client companies. It will provide an in-depth presentation of all current Burkhardt Leitner product families and the manifold applications in various market places such as exhibition, display, museum, office furniture, public spaces etc.
2. To qualify for selection, the Client companies send German Shows a brief for an exhibition, display or office furniture project scheduled and budgeted for 2012. There is no obligation for the Client to place business with German Shows or to pay any monies to German Shows. This programme is only open to Clients who are not already existing customers of German Shows.
3. Providing the brief is viable for German Shows' products and services, German Shows prepares a solution tailor-made to the Client's specification and present the design in person. The Client may then qualify for a place on the trip.
4. There is no automatic right to participation after the conditions in (2) and (3) have been met. The decision about participation on the Hosted Buyer Programme is solely at the discretion of German Shows.
5. German Shows will cover the following costs: Return airfares from London Stansted (other UK airports on application and at German Shows' discretion), all transfers and accommodation in Stuttgart, all agenda points, entry fees and meals during the programme.
6. All other costs such as parking, hotel mini bar or other hotel extras, expenses after agenda hours are to be covered by the Client.
7. Successful clients will be notified by German Shows in May 2012.
8. Confirmed companies have the duty to participate with the people originally named unless in exceptional circumstances. In case of no-shows and/or name changes German Shows will invoice all expenses incurred to the Client company.